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## OVERVIEW

**Summit Technologies, Inc.** is a Service Disabled Veteran Owned (SDVOB) certified Florida small business incorporated in 1992. Summit possesses a track record of continuous growth and is known for providing successful solutions to customer requirements in the commercial and government arenas.

Summit Technologies, Inc. has been certified to the ISO 9001:2015 standard. We are delighted to serve our customers through the well-defined and documented processes this certification requires. While we've always been committed to quality in our products and services, this certification ensures a more productive environment through faster identification and resolution of quality issues, among many other benefits.

The Summit management team is led by CEO, Joseph F. Funaro, Ph.D. who has 40+ years of experience in both government and industry as an innovator in training and human factors technology. A Marine Corps and Naval Officer, with over 23 years of active duty experience, Dr. Funaro is thoroughly familiar with the technical and practical aspects of successful business operations and program management in the defense industry.



Working with Joe running the company day to day is our President Jay Sherman. Jay brings 37 years of experience with government and industry in areas as diverse as aviation operations, Information Technology and Software Engineering. Jay is a retired senior Naval officer and aviator and like Joe, also began his military career as a Marine Corps officer. During his military career Jay commanded at the platoon, company, and squadron level. As a senior officer, Jay served as the United States Representative to the NATO Allied Radio Frequency Agency (ARFA) in Brussels, BE. Since retiring, Jay has held numerous senior positions in large defense contractors including Lockheed Martin and General Dynamics. Before joining Summit, Jay was a Division Vice President at Jacobs Engineering where he ran a globally dispersed operating division of more than 600 personnel. Jay has extensive experience in Business Development, operating and P&L management of large government contracting organizations.

At Summit Technologies, Inc. we believe that people should be the primary focus of management because they are the key to outstanding products and services. Summit's management team has put this belief into practice by developing and refining the Summit Formula and applying it to a wide range of products and services.

The Summit Formula is built on the following fundamental elements and practices:

- ✓ Detailed assessment of customer needs and application of the appropriate needs oriented team;
- ✓ Provide the team with the appropriate environment and efficiently provide it support;
- ✓ Provide it with all the right tools and training to effectively meet the identified needs;
- ✓ Apply mature technical, administrative, financial and quality procedures validated by experience; and
- ✓ Practice continuous improvement through application of ISO quality processes and technical refresh.

The Summit Formula is the core competency of Summit Technologies. The ability to select and support the right team for any service or product gives Summit the flexibility to respond to a wide range of client requirements while maintaining the unsurpassed quality that is our hallmark. Our belief that service and integrity are the heart of all relationships, defines the shared values of all Summit employees.

## CORPORATE CAPABILITIES & SKILLS

- ✓ CBRN SME Support/ Training/ Doctrine
- ✓ Configuration Management
- ✓ Doctrine Development
- ✓ DSCA and Emergency Response
- ✓ C-IED Training/ Intelligence Analysis
- ✓ Exercise Planning/ Control/ Evaluation
- ✓ Geospatial and GIS Support
- ✓ Help Desk/ Desktop Support
- ✓ Risk Management Framework (RMF) compliant Information Assurance/Security
- ✓ Information Technologies
- ✓ Instructional Support/ Design/ Development
- ✓ Lesson Learned Documentation
- ✓ LAN/ WAN/ MAN Support
- ✓ Modeling & Simulation Support
- ✓ Network Engineering in highly cleared mission critical environments
- ✓ Program/ Project Management
- ✓ Software/ Database Application
- ✓ Software Logistics and Support
- ✓ Systems Administration in highly cleared mission critical environments

## SELECTED CURRENT & PAST PERFORMANCE

### Mission Planning Support Contract III (MPSC III), Hill Air Force Base, Utah (Prime)



Hill Air Force Base

Summit is the prime contractor for a 5 year, \$250 million dollar single-award, indefinite delivery/ indefinite-quantity, firm-fixed-price, cost-reimbursable, contract for the U.S. Air Force Mission Planning Enterprise headquartered at Hill Air Force Base, Utah. This contract provides 24/7/365 global mission planning support in USAF wings, groups and squadrons, DCGS's and Air National Guard (ANG) and other units through provision of highly cleared and mission and domain expert, service support representatives. The work

is performed at Hill Air Force Base, Utah, and more than 50 worldwide locations. Summit provides:

- Embedded Mission/Platform specific Mission Planning support
- Software Development and configuration management
- Technical Publications Development
- Hardware Configuration
- Foreign Military Sales (FMS) Support
- Cybersecurity
- Mission Planning Systems Administration
- Operational Test Support
- Training Analysis
- Training Design/ Development
- Training Support Services
- Instructional Support
- Help Desk Support

### US Air National Guard (US ANG) – Professional and Administrative Support Services (PASS), Schedule VI (Prime)



Summit is the sole awardee of a \$70 million-dollar IDIQ contract to provide IT Services to the National Guard mission nationwide, at Major Command (MAJCOM), Base, Post, or State office level in the 54 states and territories and the District of Columbia. The contract is also available to any DOD activity. The contract provides a full range of non-personal IT services to achieve maximum effectiveness and economy in operations in support of the National Guard. Summit provides:

- CBT Specialists/Trainers
- Computer Analysts
- Computer Operators
- Computer Programmers
- Configuration Managers
- Database Administrators
- Help Desk Personnel
- IT Program & Project Managers
- Media Specialists
- Network Administrators
- Network Engineers
- Personal Computer Support Technicians
- System Administrators
- Telecommunications Engineers
- Video Teleconference Technicians
- Web Designers

## Joint Requirements Office for Chemical, Biological, Radiological, and Nuclear (CBRN) Defense (JRO-CBRND) CBRN Defense Doctrine, Training, Leadership & Education Support (Prime)



Summit is the sole awardee on this \$8.7 million dollar effort to provide technical and subject matter expert (SME) support in the areas of CBRN Defense/Combating Weapons of Mass Destruction (CWMD), Joint and Multi-service doctrine development and Joint and Service training, education, and exercise support. Summit provides:

CBRN SMEs

- Exercise Development
  - Exercise Observers, Evaluators & Mentors
  - Instructional Delivery & Support
  - Joint Professional Military Education
  - Joint Publication Reviews & Development
  - Mobile Training Teams
  - Operational Plans
  - Tactics, Techniques, & Procedures (TTPs)
  - Training Development
  - Senior Leader Seminar
  - Wargame Support
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## US Army Geographic Information System (GIS) Support Services (Prime)



Summit provides continued support to the US Army Garrison United States Military Academy, West Point Installation and its organizations, in the creation, maintenance, analysis, interpretation, and presentation of data using a Geographic Information System (GIS). This includes the development, maintenance and support of consistent, accurate, and easily accessible GIS data layers using ESRI and GIS software; Microsoft Access; AutoCAD and Revit software; ERDAS and MrSID image software; and other commercially available products. Services include:

- 3D Terrain Surface Model Development
  - Custom Graphics Support
  - Geodatabase Modeling
  - GIS Data and Maintenance
  - GIS Training
  - GPS Field-Data Collection
  - Mapping and Analysis Support
  - Posting GIS Data to Army Mapper/ Website
  - Program and Project Support
  - Spatial Data Standards Compliance
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## Maneuver Support Center of Excellence (MSCOE) – TRADOC Service School Support (Prime)



Summit was one of three small business primes on this \$100 million dollar ceiling IDIQ. The main objective of this contract is to support the Maneuver Support Center of Excellence (MSCOE) by providing general technical, analytical, and operational support the U.S. Army Chemical, Biological, Radiological, and Nuclear School (USACBRNS), U.S. Army Engineer School (USAES), U.S. Army Military Police School (USAMPS), MSCOE Capability Development and Integration Directorate (CDID), and the MSCOE Directorate of Training (MDOT) in relation to the following task areas:

- Battle Lab Support
- C2 Digital Instruction (CPOF, FBCB2, JCR)
- Capabilities Development
- Combat Developments
- Doctrine Development
- Exercise Development
- Force Modernization
- Geospatial Support
- General Test & Evaluation
- Instructional Support
- Lessons Learned Collection & Analysis
- Modeling & Simulations
- Training Development
- Training Development Capabilities Input

## US Army Counter Explosive Hazards Center (CEHC) Planners Course Instruction (Prime)



Summit provides expert instruction for the U.S. Army Counter Explosive Hazards Planners (CEH-P) Course on awareness and defeat of explosive hazards based on current threats. Summit provides qualified instructors who are able to effectively convey the material, maintain professional subject matter proficiency, and are well versed in the course material, outcomes, goals, and standards. All work is accomplished according to TRADOC Regulation 350-70. Scope includes mobile training teams to provide instruction at CONUS and OCONUS locations. Services include:

- Counter-Explosive SMEs
  - Explosive Ordnance SMEs
  - Intelligence Analyst SMEs
  - Instructional Delivery
  - Instructional Development
  - Lessons Learned Collection & Analysis
  - Mobile Training Team Deployments
  - Training Development
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## Dragon Operation Centers and Ground Control Stations Maintenance and Support (Subcontractor)



This contract provides for the maintenance and support of the Dragon Operations Center-Cannon AFB, New Mexico (DOC-C) and Dragon Operation Center-Nellis AFB, Nevada (DOC-N) to support the 3d Special Operations Squadron (3 SOS) and their associated Air Force Reserve unit's MQ-1 Predator and MQ-9 Reaper operations. The DOC-C and DOC-N are a system of systems that provide critical command and control data and voice interconnectivity to enable pilots and sensor operators to fly and control Combat Air Patrols (CAPs) Predator/Reaper aircraft worldwide in direct support of the warfighter. As a subcontractor to SAIC, Summit provides the staffing support to maintain the DOC-C and DOC-N functional capabilities required to support worldwide flight operations. Activities include:

- Configuration Control
  - Information Assurance Planning
  - Long-haul Communications Support
  - Network and Computer Management
  - Technical Reports Writing
  - System Enhancement
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## US Army Maneuver Center Battle Lab (MBL), Ft Benning (Subcontractor)



Summit is assisting SAIC in fulfilling the Ft. Benning Maneuver Battle Lab's (MBL) requirement for comprehensive support services. Summit Personnel support experimentation in support of The Army Capabilities Integration Center (ARCIC) Campaign Plan (ArCP). Typical experiments range from: a squad-sized event with a four-to-six week planning and execution cycle; to a brigade combat team-sized event with a six-to-twelve month planning and execution cycle. Experimentation forces are represented by any combination of instrumented live, constructive simulation, and virtual simulators. Tactical representation of units includes organic equipment personnel and equipment with higher echelon and joint enablers. Summit personnel execute simulation events in accordance with planning and preparation guidance by providing: Capabilities Development & Integration

- Data Collection
- DOTMLPF Assessment
- Experimentation Support
- Gap Analysis
- IPR and Briefing Development
- Technical Report Writing
- Simulation Operators

**U.S. Air Force Weather Agency (AFWA), Systems Engineering, Management and Sustainment III (Subcontractor)**



The US Air Force Weather Agency Systems Engineering, Management and Sustainment III (SEMS III) program provides a wide range of planning, integration, modification, and system support to Air Force Weather and AFWA. Services include:

- Configuration Analysis and Management
- Data Analysis
- Logistical Analysis and Management
- Modification Fielding
- Requirements and Life-cycle Cost Analysis
- Systems Engineering
- Systems Sustainment
- Systems Performance Evaluation
- Systems Integration
- System Development
- Testing
- Technical Reporting

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<b>NAICS Code</b>	<b>Primary</b>	<b>Description</b>
541330	Yes	Engineering Services
541511		Custom Computer Programming Services
541512		Computer Systems Design Services
541513		Computer Facilities Management Services
541519		Other Computer Related Services
541611		Administrative Management and General Management Consulting Services
541614		Process, Physical Distribution, and Logistics Consulting Services
541618		Other Management Consulting Services
541712		Research and Development in the Physical, Engineering, and Life Sciences (Except Biotechnology)
541990		All Other Professional, Scientific, And Technical Services
561110		Office Administrative Services
561210		Facilities Support Services
561320		Temporary Help Services
611710		Educational Support Services

**Contact Information**

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